

**(1) Quarterly consolidated statement of income**

(Thousands of yen)

|   | Three months ended<br>August 31, 2022 | Three months ended<br>August 31, 2023 |
|---|---------------------------------------|---------------------------------------|
| Net sales   | 2,643,609                             | 2,804,786                             |
| Cost of sales   | 1,599,567                             | 1,746,848                             |
| Gross profit  | 1,044,042                             | 1,057,938                             |
| Selling, general and administrative expenses                  | 699,664                               | 750,280                               |
| Operating income  | 344,378                               | 307,657                               |
| Non-operating income  |                                       |                                       |
| Interest income   | 1,993                                 | 8,259                                 |
| Dividend income   | 75                                    | 10                                    |
| Foreign exchange gains  | 21,615                                | 21,730                                |
| Real estate rent  | 32,500                                | 31,839                                |
| Share of profit of entities accounted for using equity method | 18,279                                | 19,776                                |
| Other   | 18,551                                | 3,919                                 |
| Total non-operating income                                    | 93,015                                | 85,535                                |
| Non-operating expenses  |                                       |                                       |
| Interest expenses   | 1,566                                 | 3,401                                 |
| Rent expenses on real estates                                 | 20,085                                | 19,045                                |
| Other   | 194                                   | 608                                   |
| Total non-operating expenses                                  | 21,845                                | 23,054                                |
| Ordinary income   | 415,548                               | 370,138                               |
| Income before income taxes and minority interests             | 415,548                               | 370,138                               |
| Income taxes - current  | 161,854                               | 130,530                               |
| Income taxes - deferred                                       | △34,077                               | △13,735                               |
| Total income taxes  | 127,777                               | 116,795                               |
| Profit  | 287,770                               | 253,342                               |
| Profit attributable to non-controlling interests              | 1,208                                 | 1,371                                 |
| Profit attributable to owners of parent                       | 286,561                               | 251,970                               |

**(2) Quarterly consolidated statement of comprehensive income**

(Thousands of yen)

|  | Three months ended<br>August 31, 2022 | Three months ended<br>August 31, 2023 |
|--|---------------------------------------|---------------------------------------|
| Profit   | 287,770                               | 253,342                               |
| Other comprehensive income                                     |                                       |                                       |
| Valuation difference on available-for-sale securities          | 21,411                                | 27,706                                |
| Deferred gains or losses on hedges                             | 2,251                                 | —                                     |
| Foreign currency translation adjustment                        | 272,441                               | 222,957                               |
| Remeasurements of defined benefit plans, net of tax            | 865                                   | 394                                   |
| Total other comprehensive income                               | 296,970                               | 251,059                               |
| Comprehensive income   | 584,740                               | 504,401                               |
| Comprehensive income attributable to                           |                                       |                                       |
| Comprehensive income attributable to owners of parent          | 578,598                               | 500,550                               |
| Comprehensive income attributable to non-controlling interests | 6,142                                 | 3,851                                 |